



Meet Leslie Kuffel

Leslie Kuffel was born in Hamburg, Germany, raised on Long Island, N.Y. and has lived in the Lancaster area since 1998. She graduated with a Bachelor's Degree in Communications and a Minor in French from Bloomsburg University.

Leslie began her career in the mortgage industry in 1998. After receiving her investment licenses in 2002, she became a financial planner at a national bank. In 2007, she earned the nationally accredited Certified Financial Planner designation. Leslie joined Beacon Mortgage in 2008 to focus her attention on residential and commercial mortgage origination.

Leslie, what would you like your clients to know about you?

I am getting married on May 2nd, 2009!

How do you like to spend your free time?

I love to travel to exotic places. I am fortunate to have had the opportunity to live in several countries, including Sudan and Germany. I have traveled to Australia, Europe, Canada and the

Caribbean. I enjoy serving on the Board of Directors for Deaf and Hard of Hearing Services of Lancaster County.

What was your childhood dream?

I wanted to become a flight attendant. I figured it was the best way to experience the world.

What is your proudest moment?

One of my recent proudest moments was passing my Certified Financial Planner exam. Less than half of the individuals who take the two day test pass the exam. It took two and a half years of hard work, but it was well worth it!

Ok, tell us something most people don't know about you?

I lived in Africa for a year and a half!

What has been your most significant experience or learning?

I enjoy learning from people, and my prior experiences as a whole. One specific event does not stand out to me. I think if we as a society took more time to open our minds to ideas and thoughts that were different from our own, we would be more effective both socially and professionally.

Why did you decide to partner with the NTI Group?

My background and thought process aligns with the way the NTI Group provides their customers with a full service approach in financial services. When I work with my mortgage clients, I am looking at how their mortgage co-ordinates with their financial future, and retirement goals.

What is the best compliment a client gave you about your services?

I am humbled when someone refers their family, co-workers, or friends to me to serve them concerning their mortgage needs. This is the best compliment that I receive.

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